



# “Certificates of Insurance: Issues & Answers” Order Form

Product Code: VUCOI

During the past year, E&O claims involving certificates of insurance have increased 28%. Almost 1 in 20 E&O claims now involves a certificate of insurance. The two main sources of certificate E&O claims are failure to add, or improperly identifying, additional insureds (36%) and misrepresenting coverage on the certificate that doesn't actually exist (21%). Do your producers and CSRs truly understand the important coverage and E&O issues involved in issuing certificates?

- The following topics are discussed:
- Certificate Cancellation Notice
  - Policy and Processing Forms
  - Certificate Fraud
  - Statutes and Regulations
  - Onerous Contractual Insurance Requirements
  - Conclusions and E&O Caveats

DESCRIPTION OF ITEM	QUANTITY	UNIT COST	TOTAL
<b>Certificates of Insurance Issues &amp; Answers</b>		<i>Non-Member \$75.00</i>	

PAYMENT	DELIVERY INFORMATION
<input type="checkbox"/> Enclosed is my check made payable to IIABA	Name:
Bill my <input type="checkbox"/> MasterCard <input type="checkbox"/> Visa <input type="checkbox"/> American Express	Employer:
Card #:	Street Address:
Exp. Date:	City, State, Zip:
Signature:	Phone:
Would you like a FREE subscription to our email newsletter, <i>The VUpoint</i> ? <input type="checkbox"/> Yes <input type="checkbox"/> No	Email:

## ORDERING INSTRUCTIONS

- 1 Big “I” Members & Paid VU Subscribers:**  
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