

# THE 2017 BEST PRACTICES AGENCIES

Since 1993, IIABA and Reagan Consulting have studied the leading agencies and brokers in the country.

We salute these firms for their participation in this year's Study and congratulate them for their outstanding performance.

<p><b>Alabama</b> Byars Wright, Jasper Cobbs Allen, Birmingham Fountain, Parker, Harbarger &amp; Associates, Huntsville S.S. Nesbitt, Birmingham Starke Agency, Montgomery Thames Batre, Mobile</p> <p><b>Arizona</b> Minard-Ames Insurance Services, Phoenix</p> <p><b>Arkansas</b> Mark V. Williamson Co., Little Rock</p> <p><b>California</b> Bolton &amp; Company, Pasadena Cavignac &amp; Associates Insurance Brokers, San Diego Dahlmeier Insurance Agency, Chico InterWest Insurance Services, Sacramento Morris &amp; Garritano Insurance Agency, San Luis Obispo Navion Insurance Associates, Anaheim Hills Owen-Dunn Insurance Services, Sacramento Rancho Mesa Insurance Services, Torrance Seven Corners Insurance Solutions, Santee Socher Insurance Agency, Burlingame Stratton Agency, San Carlos Teague Insurance Agency, La Mesa Tyler Insurance Agency, El Centro Woodruff-Sawyer &amp; Co., San Francisco</p> <p><b>Colorado</b> CCIG, Greenwood Village Lakeside Insurance Center, Arvada Surescape Insurance Services, Littleton</p> <p><b>Connecticut</b> AAA Allied Insurance Services, West Hartford ACBI Insurance, Fairfield Sachs Walsh Insurance, Westport Sinclair Insurance Group, Wallingford</p> <p><b>Delaware</b> Believe Insurance Services, Wilmington</p> <p><b>District of Columbia</b> Clements Worldwide, Washington, D.C.</p> <p><b>Florida</b> Baldwin Risk Partners, Tampa Bouchard Insurance, Clearwater Corkhill Insurance Agency, Orlando Harden, Jacksonville Herbie Wiles Insurance, St. Augustine King Insurance Agency of Gainesville, Gainesville Lanier Upshaw, Lakeland NSI Insurance Group, Miami Lakes Roffs Insurance Services, Hollywood Strategic Insurance Services, Clearwater</p> <p><b>Georgia</b> BBWH Insurers, Statesboro Blanchard &amp; Calhoun Insurance Agency, Augusta Flegal Insurance, Rossville Gillman Insurance Problem Solvers, Alpharetta Holman and Company, Alpharetta Hutchinson Traylor Insurance Agency, LaGrange Prime Financial Services, Fayetteville</p>	<p>Pritchard &amp; Jerden, Atlanta Siegel Insurance, Atlanta Sterling Seacrest Partners, Atlanta Turner &amp; Associates Insurance, Brunswick Williams, Turner &amp; Mathis, Atlanta</p> <p><b>Illinois</b> Alper Services, Chicago Assurance Agency, Schaumburg Connor &amp; Gallagher OneSource, Lisle Esser Hayes Insurance Group, Naperville J. 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Wheeler Insurance Agency, South Paris</p> <p><b>Maryland</b> Consolidated Insurance + Risk Management, Owings Mills HMS Insurance Associates, Hunt Valley</p> <p><b>Massachusetts</b> FBinsure, Taunton Garrity Insurance Agency, Cambridge Greylock Insurance Agency, Pittsfield J.K. Olivieri Insurance Agency, Middleboro Kaplan'sky Insurance, Needham Mid-State Insurance Agency, Worcester MTM Insurance Associates, North Andover Risman Insurance Group, Medford</p>	<p>Rogers &amp; Gray Insurance, South Dennis Tetrault Insurance Agency, New Bedford</p> <p><b>Michigan</b> Barnich Kavanaugh &amp; Cooper, Cheboygan Berends Hendricks Stuit Ins. Agency, Grandville Cobb-Hall Insurance, Howell Guy Hurley, Troy Hartland Insurance Agency, Hartland Kapnick &amp; Company, Adrian Meiers Lombardini Lemanski Insurance, East Lansing Mercurie Insurance Agency, Rockwood Nulty Agency, Kalamazoo Russell &amp; Schrader Insurance Agency, Charlotte VAST, Marquette</p> <p><b>Minnesota</b> Associated Benefits and Risk Consulting, Minnetonka Christensen Group, Minneapolis Cobb Strecker Dunphy &amp; Zimmermann, Minneapolis Cornerstone Insurance Agency, Victoria Dyste Williams, Minneapolis Marshik Insurance Agency, Little Falls Roundbank Insurance Agency, Waseca</p> <p><b>Mississippi</b> Fisher Brown Bottrell Insurance, Jackson Galloway-Chandler-McKinney Insurance, Columbus Lemon-Mohler Insurance Agency, Ocean Springs Ross &amp; Yeager Insurance, Jackson</p> <p><b>Missouri</b> BancorpSouth Insurance Services, Springfield The Daniel and Henry Co., St. Louis</p> <p><b>Montana</b> PayneWest Insurance, Missoula</p> <p><b>Nebraska</b> Barney Insurance, Kearney Ellerbrock-Norris Insurance, Hastings UNICO Group, Lincoln</p> <p><b>Nevada</b> Cragin &amp; Pike, Las Vegas L/P Insurance Services, Reno</p> <p><b>New Hampshire</b> Clark-Mortenson Agency, Keene</p> <p><b>New Jersey</b> Allen &amp; Stults Co., Hightstown Bogle Agency Insurance, Lyndhurst Nottingham Insurance, Hamilton Square Owens Group, Englewood Cliffs Rue Insurance, Hamilton Township Scirocco Financial Group, Hasbrouck Heights Van Dyk Group, Beach Haven Terrace</p> <p><b>New Mexico</b> Burke Insurance Group, Las Cruces</p> <p><b>New York</b> Austin &amp; Co., Albany BNC Insurance Agency, Rye Brook Gilroy, Kernan, &amp; Gilroy, New Hartford Merriam Insurance Agency, Schenectady</p>	<p>Northern Insuring Agency, Plattsburgh R.J. 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Oswald Company, Cleveland Leugers Insurance Agency, Maria Stein Overmyer Hall Associates, Columbus Phelan Insurance Agency, Versailles Phillips Insurance Associates, Wilmington Ruese Insurance Agency, Sidney The Wiseman Agency, Gallipolis Wilks Insurance Agency, Hamilton</p> <p><b>Oklahoma</b> INSURICA, Oklahoma City</p> <p><b>Oregon</b> RiskPoint Insurance Advisors, Lake Oswego The Partners Group, Portland</p> <p><b>Pennsylvania</b> Engle-Hambright &amp; Davies (EHD), Lancaster Gannon Associates, Towanda Gunn-Mowery, Camp Hill Miller's Insurance Agency, Downingtown Paul Sprowls Agency, Uniontown Rossbacher Insurance Group, Corry William A Graham Company d/b/a The Graham Company, Philadelphia</p> <p><b>Rhode Island</b> Loiselle Insurance Agency, Pawtucket Apple Valley Agency, Greenville Mansfield Insurance Agency, Westerly Starkweather &amp; Shepley Insurance Brokerage, East Providence</p> <p><b>South Carolina</b> Anderson Insurance Associates, Charleston CSP Insurance Services, Florence Peoples Underwriters, Conway South Carolina Insurance Brokers, Greenville</p> <p><b>Tennessee</b> Athens Insurance, Athens Bagley &amp; Bagley, Fayetteville BFS Insurance Group, Clarksville Full-Line Insurance Agency, Loudon</p>	<p>Hatchett Insurance Agency, Winchester Lipscomb &amp; Pitts Insurance, Memphis McDaniel-Whitley, Germantown Montgomery &amp; Associates Insurance and Financial Services, Brentwood Regions Insurance Group, Memphis The Crichton Group, Nashville TIS Insurance Services, Knoxville Widener Insurance Agency, Johnson City</p> <p><b>Texas</b> BK CW Insurance, Risk Management, Benefits, Killeen Bosworth &amp; Associates, Tyler Brady, Chapman, Holland &amp; Assoc., Houston Catto &amp; Catto, San Antonio Century Insurance Agency, Denton CoVerica, Dallas Focus Insurance &amp; Financial Services, Houston Insurers of Texas General Agency, Waco K &amp; S Insurance Agency, Rockwall Montalvo Insurance Agency, Weslaco Pathfinder/LL&amp;D Insurance Group, Houston Patterson &amp; Associates Insurance Agency, Richardson Pierson &amp; Fendley Insurance Agency, Paris RH5B, Dallas Sanford &amp; Tatum Insurance Agency, Lubbock Shepard Walton King Insurance Group, McAllen Swingle, Collins &amp; Associates, Dallas Texas Associates Insurers, Austin Threlkeld &amp; Company Insurance, Tyler Watkins Insurance Group, Austin Weatherby-Eisenrich Insurance, Southlake Wortham Insurance, Houston</p> <p><b>Utah</b> Diversified Insurance Group, Salt Lake City Fred A. Moreton &amp; Company, Salt Lake City The Buckner Company, Salt Lake City Western States Insurance Agency, Spanish Fork</p> <p><b>Virginia</b> AHT Insurance, Leesburg DeJarnette Insurance Agency, Brookneal The Hill Group of Virginia dba Engle Paxson &amp; Hawthorne Insurance Services, Leesburg Scott Insurance, Lynchburg S.L. Nusbbaum Insurance Agency, Norfolk</p> <p><b>Washington</b> Davidson &amp; Associates Insurance Agency, Vancouver Parker, Smith &amp; Feek, Bellevue Pileky Hopping &amp; Ekberg, Tacoma</p> <p><b>West Virginia</b> G. J. Garton Insurance Agency, Weston Mountain State Insurance Agency, Charleston</p> <p><b>Wisconsin</b> HNI Risk Services, New Berlin M3 Insurance, Madison R&amp;R Insurance Services, Waukesha The Starr Group, Greenfield</p>
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