

TWO FOR TUESDAY from Big "I" Markets

CHUBB'S CORVETTE SUMMER, OFFER PERSONAL UMBRELLAS TO ALL, & PET INJURY ENHANCEMENT

CHUBB'S CORVETTE SUMMER SHOW

The Chevrolet Corvette or "Vette" is in a small, elite group of cars that have become part of the American culture. The name brings to mind images of beautiful design, power, and speed. Introduced in 1953 it went through several changes over the decades, each one is iconic of its era. Corvettes have been in countless movies, TV shows, and heralded in song (see list below). As a Chevy billboard said, "They don't write songs about Volvos."

Corvette enthusiasts gather at different car shows every year. The Bloomington Gold event in Indianapolis (June 25-27) is *the* premier Corvette event. Corvette enthusiasts from around the world will gather around their beloved machines. The **Chubb Collector Car** program loves Corvettes as well and they are the Title Sponsor of this event.

You have access to the Chubb Collector Car program through Big "I" Markets. They can cover all of the classic & antique cars, trucks, tractors, fire trucks and even military vehicles. Minimum vehicle age for eligibility is 30 years old. Chubb will consider these vehicles on a monoline basis, they generally do not accept newer special interest cars but they can certainly be considered as part of a larger account situation, provided the usage and security are acceptable AND we also write the regular use vehicles. Please note some examples of cars not quite 30 years old that have qualified in the past: early '90s Mercedes SL's, Porsche's (911, 928), Land Rover Defender 90's and 110's, etc.

Movies

- Corvette Summer
- Animal House
- The Last Stand
- Transformers
- The Spy Who Shagged Me
- True Lies
- King of the Hill
- Apollo 13 Terms of Endearment (Nicholson drives in the surf from the t-bar)
- Billy Jack (driven into a lake)
- Star Trek (driven off cliff by a young Kirk)
- Fast & Furious (1 dropped from plane and another off a bridge)
- Con Air (Driven out of cargo plane)
- Heavy Metal (dropped from space but at least this one landed safely)

TV Shows

- Route 66
- Stingray
- Bewitched (Larry Tate drove a '67)
- Perry Mason: (DA Paul Drake had a '65 convertible)
- Was almost the Batmobile
- The A-Team
- Beverly Hills 90210
- Marvel - Agents of Shield: Director Coleson has a *slightly* modified but vintage '62 called Lola. She can fly, has machine guns, flame throwers, and an antiquated version of GPS. She also has her own FB page

Songs

- The One I Loved Back Then (The Corvette Song) - George Jones
- In My Car, Shut Down - Beach Boys
- Riding with Private Malone - David Ball
- Dead Man's Curve - Jan & Dean (w/ photo of Corvette on back of album)
- 54 Corvette - Super Stocks
- Aint Gonna Stop - James Otto
- Blue Corvette - Adam Gregory
- Corvette - Gerald Joling

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- Thunder Express - MC5
- Heavy Metal (Taking a Ride) - Don Felder (featured in the animated movie Heavy Metal)

Cruise on over to Chubb's Collector Car program; available to members in all states except MA and SC. Learn more by sliding behind the wheel of Big "I" Markets.

SPECIAL FEATURE:

Offer Personal Umbrellas to All

Make sure your insured's coverage doesn't fall short. Offer them an RLI personal umbrella policy today!

RLI features:

- Excess UM/UIM available in all states
- No additional charge for Unlicensed Recreational Vehicles
- Coverage over your underlying Watercraft and Recreational Vehicles
- 20-21 year old drivers can have up to 1 incident
- Drivers with a learner's permit or an international driver's license are acceptable
- Up to 6 moving violations and 3 at fault accidents per household
- Up to 10 autos (+25 antique autos) per household

Visit www.iiaba.net/RLI or click here to find your state administrator.

PET INJURY ENDORSEMENT FROM LEXINGTON

Four years ago our Chocolate Lab was starting to move slower and we thought that at nearly 10 he was just starting to show his age. A trip to the vet for a vaccination update told a different story. Several thousand dollars later they removed a 17lb (fortunately non-cancerous) tumor from his spleen. That is when we found out about pet insurance which would have covered the cost of his treatment. While he was too old for it we were able to get it for one of our other dogs.

Most comprehensive pet insurance plans will cover medical and accidents for several hundred dollars a year varying on the type, age, and size of the pet plus the state of residence. If you can't get or don't want medical coverage the accident-only plans start at well over \$100.

Lexington offers an accident-only pet coverage for dogs and cats as an endorsement to their homeowner and condominium coverage for just \$62 a year with no medical history or exam needed and no waiting period for coverage to apply. The injury must be from a named peril but they added vehicular accident to the traditional list.

The **LexElite® Pet Insurance Enhancement** is only offered under the ***Non-Standard Homeowner or Rental Dwelling*** and ***Non-standard Condominium*** products which are available on Big "I" Markets. Other BIM accessible Lexington markets are ***Non-standard Renters*** and ***Vacant Dwelling - Non-standard***.

While there is no maximum Coverage A limit, there is a minimum limit that varies by state, and exposure. Visit www.bigimarkets.com to open a chart for minimum guidelines and definitions.

What you should send us:

- Older, updated well-maintained homes (Older Home Questionnaire Required)
- Coastal, Non Coastal or Brush Exposures
- Log Homes
- Trampolines, Unacceptable Animals, Unfenced Pools
- Homes titled in an LLC or corporate name (Corporate Questionnaire Required)
- Risks cancelled due to nonpayment of premium
- Risks with prior losses or being non-renewed
- Protection class 9/10
- Builders Risk

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Ineligible risks include knob and tube wiring, homes in poor condition/poor maintenance; mobile homes; risks with open claims; more than 2 family unit; business or day care on premise.

COVERAGE HIGHLIGHTS & AVAILABILITY

- Industry-accepted ISO HO3 policy forms modified to tailor coverage for unique exposures
- Many standard ISO endorsements and customized endorsements available
- Flexible deductible options
- Minimum Premium \$1,000
- 25% Minimum Earned Premium applies
- Lex CyberSafetySM endorsement (provides liability coverage for damages arising from cyberbullying claims)

Available in all states except for Hawaii.

WEBINARS

Social Media and Disaster Recovery Webinar

During an emergency, it's imperative that those within your organization know how to communicate effectively. This need to communicate has led to increasing use of social media platforms during recent disasters across the globe. Join Agility Recovery as we dive into the steps and best practices for developing your organization's strategy for crisis communications utilizing social media.

Join Agility for a free "Social Media and Disaster Recovery" webinar on Wednesday, June 10th, 2015 from 2:00 PM to 2:30 PM EDT.

Discussion will focus on best practices and simple steps any organization can take to build their presence in these channels, and ways to bolster your crisis communications plan by integrating social media as a central element.

REGISTER

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ACT presents "The Customer Experience Journey"

June 22, 2015; 1:00 - 3:00 p.m. Eastern Time
\$59 - [Click here to register](#)

On Monday, June 22nd Claudia McClain and Judy DeLaRosa, the co-chairs for Agents Council for Technology ('ACT') 'Customer Experience' Work Group will present a webinar to walk through ACT's "CX Recommendations" document and discuss the top implementations within each phase that can help agents plan and elevate their technology strategy and explain the critical role Customer Experience plays in every consumer and client interaction. Don't miss a chance to review and refine your customer service experience journey and learn more about resources for your agency.

Other upcoming VU webinars include the free webinar on the Biggest Homeowners Insurance Change in 40 Years Explained, Data Breach, The New Wild West? Cyber Risk Exposures and Insurance and Beyond the Basics: Emerging Issues Personal Lines Issues. VU webinar questions can be sent to bestpractices@iiaba.net.

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Remember that you can view the following webinars 24/7 by checking out the BIM Webinar Library. To do that log onto Big "I" Markets and click on "Publications".

- Personal Liability Trends - Fireman's Fund
- TravPay
- Commercial Lessor's Risk
- Affluent Homeowners
- Travelers Select Products (series)

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- Travel Insurance
- Community Banks
- XS Flood
- Real Estate E&O
- RLI Personal Umbrella
- Affluent Homeowner
- "Oh, by the way...Flood Sale"
- Habitational
- Non-standard Homeowner
- Student Housing

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BIM WEBSITE TRAINING WEBINAR

For all you folks who recently registered for Big "I" Markets, remember you can participate in a webinar from the comfort of your office to help you learn how to navigate around the system. Every Thursday at 2:00 p.m. EDT we'll show you how to navigate the Big "I" Markets platform, including how to submit a quote! A recording of this webinar can be found under "Publications" after logging into Big "I" Markets.

- Thursday, May 28 @ 2 p.m. EDT
- Thursday, June 4 @ 2 p.m. EDT

TWO FOR TUESDAY TRIVIA

Be one of the first five with the correct answers and win an envy-inspiring *TFT* Trivia T-shirt. **Don't forget to answer the Tie Breaker!**

1. What breed of dog is named for a U.S. President?
2. General Motors used to give Corvettes to prominent NASA astronauts starting with which mission group?
3. What financial tool was first published on this day (May 26th) in 1896?

TIE BREAKER

LexElite Pet Insurance will cover up to how many dogs and/or cats per household?

LAST WEEK'S MOST CLICKED LINKS

Here are the top three items that got BIM agents clicking from our last edition... see what you missed!

1. Fireman's Fund Conversion Update: State Conversion Rollout Strategy
2. Fireman's Fund Conversion Update: Coverage Comparison Brochure Explained
3. Real Life Personal Umbrella Claims Examples

BIG "I" MARKETS SALE OF THE WEEK

Congrats to our agent in Nebraska on a recreational vehicle sale of **\$1,767** in premium!