

The Leak Defense System™

What you need to know to provide your recommendation with confidence

What is it and how does it work?

- The Leak Defense System,™ marketed and manufactured by Sentinel Hydrosolutions, LLC, is a sophisticated water flow monitor and alarm system designed to detect leaks in water pipes, plumbing fixtures and appliances and **automatically** shut-off the water supply if a leak is detected within the plumbing system of a home. It monitors water flow 24/7 and time/water flow parameters can be set via the included wireless control panel or a mobile device via a free app. The device is customizable and can be calibrated to work with virtually any water-usage scenario.
- If continuous water flow exceeds preset limits, an alarm is triggered and a notification is sent to the mobile app, an audible alarm will sound on the control panel and the water supply will be shut-off automatically. If the system is connected to a direct or central station alarm, a signal will also be sent to either local emergency response or the alarm monitoring company.

Why are water leak detection systems important?

- Our clients' homes are **7 times more likely*** to sustain damage from a plumbing leak than by a fire and **6 times more likely*** to sustain a loss from a plumbing leak than being burglarized.
 - ***Most of our clients rightly justify the expense of a fire and burglary system, yet most do not yet have a system that can prevent a more likely cause of loss.***
- Water loss claims can be very disruptive to the lives of our clients, often requiring them to leave their homes for significant periods of time, so steps that can be taken to avoid such losses are extremely important.
- Water leaks can be invasive, causing damage to floors, walls, cabinets, important family artifacts and keepsakes, and other belongings. It can also cause mold formation, leading to the need for extensive remediation.

Why is Chubb PRS recommending the Leak Defense System™?

- There were a few criteria that were important to the selection of this product:
 - Sentinel provides service directly to our clients that is consistent with our high service standards, including conveniently arranging system installation with either its own nationwide network of trained plumbers, or plumbers chosen by our clients.
 - The system monitors plumbing water flow 24/7.
 - It includes a free app that can inform our clients of issues even when they're not home.
 - It monitors the entire plumbing system, rather than just specific appliances or other potential leak sources.
 - It can detect even small leaks.
 - It is designed to tie into a home's security system.
 - It can be installed in virtually any home, fitting pipe sizes as small as 3/4" all the way up to 3".
 - It's easy to program.

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- Water to a home can be shut-off manually at the control panel or via the app, should clients leave for extended periods.

Why does a Leak Defense System™ make financial sense for our clients?

- Because of our relationship with Sentinel, Chubb clients receive a **30% average discount** off of the MSRP of the system.
- They can also qualify for the highest available premium discount for a leak detection device on their Chubb Homeowner policies with the installation of the system (**recently increased to as high as 8%** in many states), when it is tied into a direct or central station alarm system.
- The available premium discount can essentially help pay for the system over time.

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The bottom line is simple and compelling.

- Non-weather related water losses can be highly stressful and disruptive. The Leak Defense System™ dramatically reduces the potential of such losses.
- The damage to homes caused by non-weather related water losses can largely be repaired, but damaged family heirlooms and artifacts like photos, antiques and artwork are often irreplaceable.
- By conveniently arranging all aspects of system installation, Sentinel greatly reduces the stress and hassle associated with obtaining and installing a system.
- A client's relationship with Chubb affords them a significant discount off of the price of a system.
- By selecting and recommending the Leak Defense System™, a premier system according to our evaluation, we've done the legwork for our clients.
- With the premium discounts available with the installation of the system, we're essentially helping our clients pay for it over time.
- One call to Sentinel sets the process in motion: **1-855-422-3426**.
 - Agents can also visit the Leak Defense site and start the process digitally on behalf of a client. They should visit <http://leakdefensesystem.com> and click on the "Agent Form" link in the upper right, fill out the form and submit. A Leak Defense representative will respond to the agent within 72 hours.



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