





Wholesalers

CORE COVERAGE HIGHLIGHTS

Travelers wholesalers business owner's policy offers an affordable way for you to obtain property and liability insurance. This policy includes key coverages that are important to any business, and also offers additional business-specific options that are essential for any wholesaler.

Property highlights

Property coverage covers your building and business personal property for replacement cost with no coinsurance.

· Accounts receivable:

- Coverage is included up to \$25,000 on and off premises. On-premises limit may be increased.
- Deductible does not apply.

· Brands and labels:

 Coverage is provided for up to \$25,000.

Business personal property off premises:

 Coverage for business personal property off premises (other than stock) is provided, including while in transit or temporarily away from the scheduled premises and at a premises you do not own, lease or operate; or at any fair, trade show or exhibition.

· Crime coverage:

 Employee dishonesty and forgery or alteration coverage are both included up to \$25,000. Limit may be increased.

- Money and securities are included within business personal property.
 Theft of money and securities is limited to \$25,000. Limit may be increased.
- Theft damage to rented property coverage is included within business personal property when tenant is contractually obligated to make repairs.

Electronic data processing equipment, data and media:

- Coverage is included subject to the business personal property limit, for a maximum of \$50,000.
- Limit may be increased.
- Coverage applies worldwide.
- Enhanced perils under this coverage extension include protection against loss by electrical current, mechanical breakdown and power failure.
- Off-premises (including transit) coverage, backup data off-premises coverage and newly acquired equipment coverage are included up to \$25,000.

· Equipment breakdown:

- Coverage for equipment breakdown is included within applicable limits.
- Diagnostic equipment, power-generating equipment and production equipment are limited to \$100,000 for direct damage. Limit may be increased.
- Service interruption of water, communication or power supply services is covered from a covered breakdown (when business income and extra expense is covered).

· Sales representative's samples:

 Coverage is included with limits up to \$25,000.

· Seasonal increase:

 Coverage is included that automatically increases your business personal property limit by 25 percent to accommodate seasonal differences.

· Signs:

 Coverage for signs within 1,000 feet is included within the building limit when building coverage is written or within business personal property limit when tenant is contractually obligated.

· Valuable papers and records:

- Coverage is included up to \$25,000 on and off premises.
 On-premises limit may be increased.
- Includes the cost to research, replace or restore lost information.

General liability highlights

General liability coverage protects you against claims for damages because of bodily injury or property damage to others resulting from your business operations.

- General liability limits of \$1 million per occurrence/
 \$2 million aggregate are standard for Wholesalers Pac Plus.
- Damage to premises rented to you is included up to \$300,000. Limit may be increased.
- Medical payments of \$5,000 per person.
- · Host liquor liability.
- · Limited worldwide coverage.
- · Personal and advertising injury liability.
- · Blanket contractual liability for insured contracts.
- Products/completed operations liability (may be excluded on **Wholesalers** *Pac Plus*).
- First aid and Good Samaritan services coverage for employees and volunteer workers.
- Blanket additional insured coverage for premises owners and equipment lessors.
- 180-day automatic coverage for newly acquired or formed organizations.
- Primary and non-contributory coverage if required by written contract.

Popular options for wholesalers

Power PacSM property coverage endorsement – enhances coverage in 20 key areas. See chart on the next page for more details.

- Business income and extra expense:
 - Covers income that is lost due to suspended operations caused by damage at the described premises from a covered cause of loss.
 - When selected, the coverage may be written with a policy- or location-level dollar limit. The dollar limit is based on 50 percent of annual receipts and may be modified.
- Other options available:
 - Higher limits for most individual coverage extensions.
 - ERISA welfare and pension.
 - Building owners endorsement.
 - Water or sewer backup and sump overflow.
 - Hired and non-owned auto liability.
 - Transportation special form provides coverage for stock in transit. A \$500 deductible applies.
 - Selling price valuation on finished stock is available.
- XTEND Endorsement® for Manufacturers and Wholesalers. Provides a package of general liability coverage enhancements, including:
 - Broadened named insured for unnamed subsidiaries.
 - Blanket additional insured coverage for vendors (broad form).
 - Medical payments increased to \$10,000 per person.

Why choose Travelers

Travelers offers top-of-the-line service for:

Risk control

- Access to products and resources, training and education.
- · Technical bulletins.

Claim services

- 24-hour claim reporting via the internet, phone or fax.
- Toll-free phone: 800.238.6225.
- Claims handled promptly and professionally.

Billing plans

- · One simple bill for all coverage we write.
- · Convenient installment payment plans.
- Toll-free customer service: 800.252.2268.

Coverage features for *Power Pac* endorsement (MP T9 70)

Topic/coverage	Without <i>Power Pac</i> endorsement	With <i>Power Pac</i> endorsement
Accounts receivable – at described premises	\$25,000	Current limit increased by \$100,000
Accounts receivable – in transit or at a location other than described premises	\$25,000	Current limit increased by \$100,000
Brands and labels	None	\$25,000
Business income and extra expense – dependent property	\$10,000	\$25,000
Business income and extra expense – newly acquired premises	\$250,000	\$500,000
Claim data expense	\$5,000	\$10,000
Computer fraud	None	\$5,000
Electronic data processing equipment/data/media – electronic vandalism	\$25,000	\$50,000
Electronic data processing equipment/data/media – in transit or at a location other than described premises	\$25,000	\$50,000
Extended business income	60 Days	90 Days
Identity fraud expense	None	\$15,000 (annual aggregate limit)
Limited building – tenant obligation	None	\$5,000
Lost key consequential loss	None	\$500
Newly acquired or constructed property – business personal property	\$250,000	\$500,000
Ordinance or law – increased period of restoration	\$25,000	\$50,000
Ordinance or law – tenant improvements and betterments	Not included	Included
Outdoor trees, shrubs, plants and lawns	\$3,000	\$5,000
Unauthorized business card use	None	\$5,000
Utility services direct damage – water, power and communication	None	\$2,500
Utility services time element – water, power and communication	None	\$2,500 water, power and additional communication coverage at each described premises (24-hour waiting period)

Total account solution

Travelers also offers competitive coverages and rates for:



Workers compensation

In today's ever-changing workers compensation climate, it is critical to have the best insurance carrier working with you to protect your employees and fight rising loss cost trends.

Travelers offers:

- Claim and medical professionals to promptly handle, investigate and resolve your claims.
- Early intervention medical networks and return-to-work strategies to control claim costs, enabling your injured employee to return to work when medically appropriate.
- Information directly to the injured employee via the internet. Employees can go online to review their claim payment information and obtain medical self-care tips.
- Workers compensation may also be written on a stand-alone basis.



Automobile

To protect against liability or physical damage losses.

Travelers offers:

- Commercial auto coverage providing protection for physical damage to and liability for use of your owned autos.
- Ability to tailor coverage for hired and non-owned auto exposures.
- Capacity to write multi-state exposures on one policy.*
- Select Auto CoveragePlus®
 endorsement with 13 new
 coverage enhancements in one
 coverage form (not available in
 all states).

*Multi-state capability does not apply in HI and MA.



Umbrella liability

Provides protection above the general liability, automobile liability and employer's liability coverages on your underlying insurance policies. The A/B Umbrella policy can also provide primary coverage in certain situations, depending on the scope of the underlying insurance.

Travelers offers:

- Follow-form coverage to damages covered by your underlying insurance.
- Umbrella coverage for bodily injury, property damage, personal injury and advertising injury not covered by your underlying insurance. Coverage includes:
 - Worldwide coverage territory.
 - Foreign auto coverage.
 - Broadened named insured for
 50 percent+ owned subsidiaries
 other than partnerships, JVs or LLCs.
- Crisis management services expenses coverage included.
- Umbrella limits are available for up to \$25 million of total aggregate protection.



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