



## Safe Sailing Into Yachting Season with AIG



As we are in the height of yachting season AIG's [Yacht Loss Prevention Services](#) are a great way to help prevent your client from having a loss or at least lessening the damage. It includes safety awareness, crew hiring assistance, repair consultations and other services. For the larger yacht owners they offer greater services, such as thermographic evaluations, crew first aid training, onboard art collection management, and more.

Fire on a boat is a great danger since unlike on land, leaving the building means going into the water, which isn't always safer such as in strong currents or during a storm. Even in a marina or close to shore boat fires are difficult to handle as this [ship battery fire](#) proves. AIG is so committed to minimizing fire loss they actually [train fire departments](#) near large marinas on the unique aspects of fighting a fire onboard.

Speaking of season heights, we have just entered the height of the hurricane season (Aug-Oct) and AIG has [that covered](#) as well. But even well laid plans may not be enough. These [sailing yacht owners](#) could only watch as the tidal surge from Hurricane Sandy started knocking their boats over like dominoes, despite being on high ground *and* on stilts. That's when AIG's yacht coverage kicks in.

Yacht coverage is part of AIG's Private Client Program and is available to registered members in all states. Sail over to [Big "I" Markets](#) and click on **Affluent Program - New Business** to learn more!