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## New Small Commercial Offerings Add up to Exciting Expansion

Broader options put choice and quality at members' fingertips.



We are excited to announce that the small commercial market offerings on BIM have been expanded to include additional carriers and coverage areas. CNA and RLI/CBIC's Mainstreet will be joining Travelers Select as available carriers. Further broadening the program options, excess and surplus lines through Gridiron and small contractors through RLI/CBIC will be available. Here is a summary of the new product line-up:

### Travelers Select®

Travelers Select Accounts offers a robust variety of coverages for small businesses. A proprietary BOP product, Master Pac®, Workers' Compensation, Commercial Automobile, and Commercial Umbrella are available, with a broad array of industry-specific coverage options and coverage extensions.

Travelers is available in all states except AK, FL, HI, LA, RI & TX.

### CNA Small Business

CNA Small Business currently offers a market for a broad variety of businesses, representing Healthcare, Financial Institutions, Professional Services, Business Services, Technology, Retail, Real Estate, Wholesalers and Manufacturing. BOP, Workers Compensation, Commercial Automobile, and Umbrella and Miscellaneous Professional Liability products are available.

CNA is available in all states except AK & HI.

### RLI/CBIC's Mainstreet

RLI/CBIC offers a wide variety of accounts in the service, retail, light manufacturing, construction and hospitality sectors. Package & BOP products are available.

RLI/CBIC available in AZ, CA, ID, ND, NM, NV, OR, & WA.

Mono-Line General Liability available in all states. \$2,500 Minimum premium.

The above carriers, including Travelers Select, are now submitted under the product name **"Small Commercial Standard Markets" and ACORD Applications and 3 year loss runs will be required.**

### Small Commercial Excess and Surplus Lines

Gridiron offers over 350 eligible package classifications designed for small business. Package select business for coastal and non-coastal risks.

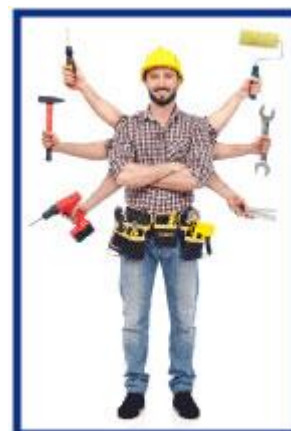
Gridiron available in AL, CA, CT, FL, GA, LA, MD, MA, MS, NJ, NY, NC, OR, PA, SC, TX, VA, & WA.

To learn more or submit a risk for Gridiron, select Small Commercial Excess and Surplus Lines from the product menu. ACORD Applications and 3 year loss runs required.

### Small Contractors Market

RLI/CBIC designed to meet the needs of small to medium-sized artisan and general contractors specializing in residential and light commercial projects.

RLI/CBIC available in AZ, CA, ID, MT, ND, NM, NV, OR, TN, TX, WA, WY. 13 Additional states added first quarter of 2017.



The product and eligibility may have been revised or discontinued since the original article was written. Review the Information page for each product on Big "I" Markets for current content and instructions.



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To learn more or submit a contractor's risk, select Small Contractors Market from the product menu. CBIC Contractor Application (located in Product Resources) and 3 year loss runs required.

You will be able to submit one ACORD application and select from available standard carriers online, with separate applications required for the Excess & Surplus lines product and Small Contractor Product. The new markets are live as of today!

If you have any questions, please contact Big "I" Markets Commercial Underwriter Tom Spires at [tom.spires@iiaba.net](mailto:tom.spires@iiaba.net).

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