



Clients' Safety is What Drives Chubb

By Meghan Jackson, Chubb Business Development Manager



It doesn't matter whether your clients are driving a Honda or a Jaguar, a sports car or an SUV. Vehicles today are complex machines. Their lightweight construction and specialized technology add fuel efficiency to the car and help protect your clients and their families. But they also make repairs challenging. After an accident, cars must be repaired precisely, to manufacturer's specifications, to be safe on the road again.

Chubb has been insuring cars since they were first invented - everything from everyday cars to high-end, luxury vehicles. They respond quickly and professionally to our customers, regardless of whether they're in a small accident or a large catastrophic event. Chubb insists on the highest repair standards to keep our customers safe.

Simply stated, Chubb's expertise gives them an advantage over the competition. They can say this because over the past five years, they've resolved 100,000 auto collision claims involving complex vehicles. Because half of their fleet is comprised of European cars - known for being more complex - they have the expertise to manage any vehicle repair. Chubb's elite team of Auto Technical Specialists serve as your client's safety advocate by accessing specialized guidance on complicated repairs or hard to obtain parts. They ensure that vehicles are repaired according to manufacturer's specifications, or not at all.

97% of customers surveyed in a 2016 internal Chubb survey would recommend Chubb to a family member or friend and here are just a few reasons why:

- Customers can choose a dealership, local body shop or Chubb-approved Masterpiece Auto Preference Services (MAPS) shop for repairs. MAPS shops are pre-certified, based on their skill and expertise.
- They insist on Original Equipment Manufacturer (OEM) parts, which are designed to work with the vehicle's safety systems. Aftermarket, junkyard or remanufactured collision-damaged parts may not perform well in a subsequent crash.
- If your clients' vehicle cannot be safely repaired according to the manufacturer's specifications, they total it.
- With optional Agreed Value coverage, your clients agree to the value of their car when the policy is written. If it's stolen or totaled, they write a check for the agreed amount.
- With Rental Car Reimbursement coverage, your clients can rent a car just like the one they own, up to \$15,000 total, with no per-day limit and emergency coverage for losses 50 miles or more from home.
- Chubb offers high coverage limits of up to \$10 million for auto liability and up to \$10 million for UM/UIM coverage.
- Your clients are covered for damage to a rental car most anywhere in the world when they purchase a liability limit of \$1 million or more.
- 125 dedicated auto claim professionals are available 24/7/365. Chubb has 3 call centers in the United States and Multinational Claim units are operational in 54 countries, providing assistance to your customers most anywhere in the world.

Complex construction and complicated technology can make auto repairs more challenging and costly, but if your client is insured with Chubb, there's no need to worry. The Chubb Masterpiece Program is available to registered members in all states except auto in HI, KY, MA, NC, SC and VA as those are being placed in the legacy-ACE system. Additionally, NJ auto and NC home business are being written in the Chubb Non-Masterpiece environment. Learn more by logging into www.bigmarkets.com and clicking on Affluent Program -New Business.

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Please [join us](#) on Wednesday, March 29th for a webcast with Ray Crisci, SVP & North America Auto Product Manager for Chubb Personal Risk Services, to learn more about this very important topic of auto safety.