



## Small Commercial Carrier Focus - CNA

CNA Small Business currently offers a market for a broad variety of businesses, representing a majority of SICs with several examples contained below. Please note that not all classes may be available in all areas.

CNA's broad portfolio enables it to respond to a wide range of business risks while focusing on the specialized needs of your insureds in small business, manufacturing, technology, healthcare, professional services, technology, retail, real estate, wholesalers and manufacturing financial institutions.

### Coverages:

- BOP
- Workers Compensation
- Commercial Automobile
- Umbrella
- Miscellaneous Professional Liability



**Focus Classes** have exceptional success across the country including higher hit rates, substantial inforce premium, large market availability and consistent exposure within class.

### Healthcare

- Chiropractors
- Community Health Centers
- Dental Labs
- Employee Health Clinics
- Health Practitioners
- Medical Labs
- Medical Offices
- Medical Weight Loss Clinics=
- Nurse Practitioners
- Optometrists
- Osteopaths
- Outpatient Rehabilitation Centers
- Outpatient Substance Abuse Centers
- Physical Therapists
- Podiatrists
- Psychiatrists
- Psychologists
- Sleep Centers
- Smoking Clinics
- Speech Therapists
- Student Health Centers

### Financial Institutions

- Asset Managers
- Commodity Brokers
- Financial Planners

*The product and eligibility may have been revised or discontinued since the original article was written. Review the Information page for each product on Big "I" Markets for current content and instructions.*



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- Insurance Agents
- Mutual Fund Managers
- Stock Brokers
- Title Agents
- Mortgage Brokers

#### Professional Services

- Accountants
- Actuarial Services
- Advertising Agencies/Media Buyers
- Architectural Consulting Services
- Commercial Art & Graphic Design
- Consultants
- Credit and Debt Counseling Services
- Draftsmen
- Engineers/Architects
- Interior Decorators
- Lawyers
- Medical Billing Services
- Photographers and Studios
- Public Relations
- Real Estate Agents
- Surveyors
- Tax Return Preparation Services
- Telemarketing and Research Services
- Veterinarians
- Videographers
- Wedding Consultants

#### Business Services

- Associations, Not for Profit
- Authors and Playwrights
- Charitable Foundations
- Copy, Duplicating and Quick Print Services
- Direct Mail Advertising Services
- Museums and Art Galleries
- Music and Art Studios
- Publishers
- Recording Studios
- Stenographers/Court Reporters
- Ticket Agencies
- Travel Agencies

#### Technology

- Communications Services
- Management Providers
- Computer and Software Stores
- Computer Consultants

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- Computer Facilities Management Services
- Computer Integrated Systems Design
- Computer Programming
- Data Communications Vendors
- Internet Access Providers
- Media Duplication
- Pre-Packaged Software-Development and Design
- Web Site Design and Development Services

#### Retail

- Bicycle Stores
- Book Stores
- Bridal Stores
- Camera and Photographic Equipment Stores
- Card, Stationery and Office Supplies Stores
- Costume/Formal Wear Rental Stores
- Craft, Hobby and Artist Supplies Stores
- Florists
- Hardware Stores
- Hearing Aid Stores
- Housewares Stores
- Maternity Stores
- Medical, Hospital & Surgical Supply Stores
- Painting and Picture/Frame Stores
- Shoe Stores
- Specialty Clothing and Accessories Stores
- Sporting Goods and Apparel Stores

CNA is available in all states except AK and HI. For more information, log into [www.bigmarkets.com](http://www.bigmarkets.com) and click on Small Commercial Standard Markets or contact Big "I" Markets commercial underwriter Tom Spires at [tom.spires@iiaba.net](mailto:tom.spires@iiaba.net) or (800) 221-7917 x5470.

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