

Two for Tuesday Archives Edition

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Don't Play Lost Luggage Roulette

By Michael Welch, Marketing Assistant, Big I Advantage



A man sued the airline after it lost his luggage. Sadly, he lost his case.

Sorry if I made you groan but lost luggage is no joke. A missing bag can ruin a vacation or business trip even if it shows up later. How many proposals (wedding & business) have been delayed or lost when the checked bag didn't drop onto the carousel? According to a 2018 report by SITA, a company that collects information for airlines, carriers mishandled 5.57 pieces of luggage for every 1,000 passengers worldwide in 2017. Over 4 billion passengers that's still more than 7 million lost bags per year.

About 20 years ago I was delayed getting to an airport by traffic from a large traffic accident. I was parking my car 11 minutes before my flight. A helpful

airport bus driver took me right to the curbside check-in and they were holding the plane door for me as I raced down the gangway. Despite a lay-over and plane change in Atlanta my luggage and I arrived in Nashville at the same time. On the other hand, a friend once painted an 18-inch yellow smiley face on the side of his hard case luggage and it still took the airline three days to find it after it was lost on a non-stop flight to Austin.

Big "I" Markets partner Travel Insured International has a highly informative blog post about <u>protecting your luggage</u> while traveling.

Travel Insurance can cover accident and sickness medical expense, emergency medical evacuation/repatriation, trip delays, cancellation, interruption, missed connections due to severe weather or many other reasons outside the traveler's control.

As a Big "I" Markets agent you can offer your clients travel insurance through our partner carrier Travel Insured International. Opt-in for "Cancel for Any Reason Coverage," and your clients may cancel their plans and get up to 75% of their total trip cost for any reason they choose. They just have to have purchased within 21 days of deposit (other eligibility conditions must also be met) and cancel 48 or more hours prior to scheduled departure in order to be eligible.

The <u>TII travel blog</u> covers a myriad of travel related subjects, including <u>travel agent myths</u>, air travel tips, picking the right hotel, <u>protecting your trip during hurricane season</u>, using a cellphone abroad, navigating hurricane season, and more.

Obtaining coverage is easy:

- Review the <u>product guide</u> with your client. Use the Quick Quote Feature on the <u>Travel Insured International site</u> to calculate premium and add optional coverage if desired.
- Contact the carrier's help desk with any coverage or underwriting questions.
- When you are ready for coverage to be issued, you MUST click on "Request a Quote" to access the applications and enter client information. Then scan and attach the completed application as a "New Message" or email to kim.bromwell@iiaba.net. A credit card number is required to issue coverage.

Travel Insurance is currently available to members in all states.

Travel Insurance International help desk can be reached at (800) 243-3174. Kim Bromwell can be reached by email kim.bromwell@iiaba.net or at (800) 221-7917 x5431. Submit business online at www.bigimarkets.com.

Please note that World Trip Protection PLUS not available in NY.

The product and eligibility may have been revised or discontinued since the original article was written. Review the Information page for each product on Big "I" Markets for current content and instructions.