

Two for Tuesday Archives Edition

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Three Coalition Announcements

The holidays aren't slowing down activity and enhancements to your Big "I" Markets cyber program! Here are three new areas to keep updated on:

Missouri Admitted Enhancements

Effective 11/22/2019, the admitted policy offered in Missouri will now include the following coverages:

- Breach Response Separate Limits
- Reputational Harm Loss
- Service Fraud
- Criminal Reward Coverage
- Court Attendance Costs
- GDPR Enhancement

Coalition currently offers an admitted product in <u>38 states</u> and a <u>surplus lines</u> <u>product</u> in all 50 states and DC.

New Broker Resources

Coalition recently added a new section, Broker Resources, to their online quote platform. Members registered with Big "I" Markets can access several sales and marketing resources. Client-ready PDF's, webinar sign-ups, explanatory videos, claims cost calculators, case studies, checklists and more - available anytime, anywhere!



In the coming weeks, Coalition will also be adding coverage comparisons and more marketing documents emphasizing the free cyber security tools for policyholders.

Industry selection - easier than ever!

Coalition's quoting process is already fast, but selecting the Industry is now even easier. Rather than entering a description, agents may enter NAICS and GICS codes in the industry selection question, and voila!



Big "I" Markets provides resources such as sample solicitation letters, agent marketing, declination forms and more in the Product Resources section after logging into www.bigimarkets.com and selecting Cyber Insurance - Coalition.

Reach out to Carla McGee, your dedicated Cyber Liability Program Manager, if you have any questions!