



Big 'I' Virtual University LIVE Webinar - CE approved in some states  
**3 Keys to Getting the Named Insured Correct**  
 Reserve your seat today.

# August 2022

Continuing education credits approved [in some states](#); no exam required. All times listed are Eastern unless otherwise noted.

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4 8 a.m. – COPE 1 p.m. – Rules	5	6
7	8	9	10 8 a.m. – Ord or Law 12 p.m. – Why BI	11	12	13
14	15	16 8 a.m. – BI Exp 1 p.m. – COI	17	18	19	20
21	22	23 11 a.m. – 3 Keys 2 p.m. – HO Changes	24	25 10 a.m. – 9 Rules 3 p.m. – 5 Contractor	26	27
28	29	30	31			

## VU CLASSES

### ALL WEBINARS ARE 2-HOUR SESSIONS UNLESS OTHERWISE NOTED

- [3 Keys](#) to Getting the Named Insured Correct
- [4 Key](#) Personal & Commercial Lines Exposures...
- [5 Contractor](#) Coverage Concepts...
- [9 Rules](#) for Reading an Insurance Policy...
- [Condos](#) & How to Insure Them (This is a 1 CE credit class)
- How to Understand Commercial Property Underwriting & [COPE](#)
- ISO's 2022 [Homeowners' Changes](#)

### ALL WEBINARS ARE 2-HOUR SESSIONS UNLESS OTHERWISE NOTED


- Properly Calculating & Insuring the [Business Income \(BI\) Exposure](#)
- [Rules](#) for Developing the Correct Premium
- Understanding the Importance of [Ordinance or Law](#) Coverage
- Understanding [Trucking](#) & Motor Truck Insurance
- [Why Business Income \(BI\)](#) is the MOST Important Property Coverage
- Why [Certificates of Insurance \(COI\)](#)...Just Why?
- [Workers' Compensation](#): 5 Mistakes Every Agent Makes

Big 'I' Virtual University LIVE Webinar  
**4 Key PL & CL Exposures You Must Understand**  
 Reserve your seat today. CE approved in some states.



# September 2022

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Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5 Labor Day Big 'I' offices closed	6	7 11 a.m. – 4 Key 2 p.m. – Condos (1 CE)	8 11 a.m. – Rules 3 p.m. – Trucking	9	10
11	12	13	14	15	16	17
Big 'I' Education Convocation, Young Agents Leadership Institute (YALI), and Fall Leadership Event						
18	19	20	21	22	23	24
25	26	27	28	29	30	
						

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## WATCH

Big T Virtual University on-demand webinars are a great way to bolster your insurance knowledge anytime, anywhere.  
(Suit and tie optional)

# October 2022

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Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4 9 a.m. – Work Comp 12 p.m. – Rules	5	6 12 p.m. - Condos (1 CE) 3 p.m. – Trucking	7	8
9	10	11	12 11 a.m. – Ord or Law 3 p.m. – COPE	13	14	15
16	17	18	19	20 8 a.m. – Why BI 12 p.m. – BI Exp	21	22
23	24	25	26 11 a.m. – HO Changes 2 p.m. – COI	27	28	29
30	31					

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When you've done the research and still can't find the answer...



# November 2022

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Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1 11 a.m. – 9 Rules 2 p.m. – 3 Keys	2	3	4	5
6	7	8	9 8 a.m. – Work Comp 11 a.m. - Condos (1 CE)	10 9 a.m. – 4 Key 12 p.m. – 5 Contractor	Veterans Day - 11	
13	14	15	16 8 a.m. – Trucking 11 a.m. – 4 Key	17 8 a.m. – Rules 11 a.m. – COPE	18	19
20	21	22	23	24 25 Thanksgiving Big 'I' offices closed		26
27	28	29	30 10 a.m. – 9 Rules 3 p.m. – 5 Contractor			

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## READ

Big T Virtual University Risk & Reality Reports are easily researched white papers that let you learn at your leisure anywhere, anytime. *(Furry friend optional)*

# December 2022

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				1 9 a.m. – HO Changes 3 p.m. – 3 Keys	2	3
4	5	6 9 a.m. – Ord or Law 1 p.m. – Why BI	7 11 a.m. – BI Exp 3 p.m. – COI	8	9	10
11	12	13	14	15 11 a.m. – COPE 3 p.m. – 4 Key	16	17
18	19	20 11 a.m. – 5 Contractor 3 p.m. – Work Comp	21	22	23	24
25	26 Big 'I' offices closed	27	28	29	30	31
						

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