Small Business

Recent Construction Successes

Broad Appetite and Coverage Offering

At CNA, we're taking a disciplined and assertive approach to growing across the full breadth of our Small Business appetite which encompasses 11 industry segments and 650+ eligible SICs. Our expanded eligible values afford you the opportunity to write a wide range of opportunities within our small business platform.

In follow up to our recently announced Small Business Construction appetite expansion, take a look at some of our recent Contractor successes and consider where we are winning in the market!

Have a new business opportunity? Not sure if it fits? Visit our online searchable appetite tool @ www.cna.com/appetitefinder to find out!

SEGMENT	CLASS DESCRIPTION	COVERAGES WRITTEN	PREMIUM
Construction	Tile, Stone, Marble, Mosaic Work – Interior Construction	Connect, Automobile, Umbrella	$20,151
Construction	Landscape Gardening	Connect	$1,518
Construction	Electrical Work within Buildings	Connect, Automobile	$19,396
Construction	Paper Hanging	Connect	$47,255
Construction	Heating/Combined Heating/Air Dealer Including Installation	Connect, Workers' Compensation, Umbrella	$38,604
Construction	Swimming Pools – Install/Service – Above Ground	Connect, Umbrella	$17,055
Construction	Electrical Work Within Buildings	Connect	$4,638
Construction	Plumbing – Residential/Domestic	Connect, Workers' Compensation, Automobile	$10,499
Construction	Landscape Gardening	Connect, Umbrella	$33,520

Construction	Painting – Interior	Connect, Workers' Compensation	$6,409
Construction	Driveway, Parking Area/Sidewalk Paving/Repaving	Connect	$1,349
Construction	Floor Covering Install – Not Ceramic Tile	Connect, Automobile	$3,187
Construction	Swimming Pools – Install/Service – Below Ground	Connect, Workers' Compensation	$3,508
Construction	Communication Equipment Install	Connect, Automobile	$3,029
Construction	Electrical Work Within Buildings	Connect, Workers' Compensation, Automobile	$4,436
Construction	Landscape Gardening	Connect, Automobile	$15,522
Construction	Paper Hanging	Connect	$516
Construction	Plumbing – Commercial/Industrial	Connect, Workers' Compensation	$9,987
Construction	Fence Erection	Connect, Automobile	$30,616
Construction	Floor Covering Install – Not Ceramic	Connect, Automobile	$16,632
Construction	Tile, Stone, Marble, Mosaic/Terrazzo Work – Interior	Connect	$6,760
Construction	Heating/Combined Heating/Air Dealer Including Installation	Connect, Workers' Compensation	$33,729
Construction	Fence Erection	Connect	$2,135
Construction	Swimming Pools – Install/Service – Above Ground	Connect, Workers' Compensation, Automobile	$10,737
Construction	Landscape Gardening	Connect	$3,743
Construction	Plumbing – Residential/Domestic	Connect	$10,233
Construction	Electrical Work Within Buildings	Connect, Workers' Compensation	$3,377
Construction	Paper Hanging	Connect	$342
Construction	Air Conditioning Systems/Equipment – Install	Connect	$895
Construction	Communication Equipment Install	Connect, Automobile	$2,718
Construction	Swimming Pools – Install/Service – Above Ground	Connect, Workers' Compensation	$16,551

Not all coverages are available in all states.
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