



## Submitting Eagle Express



Big "I" Markets' **Eagle Express** can provide your agency with packaged personal lines new business quote proposals in all states except Alaska, Florida, Hawaii, Louisiana, Michigan, Rhode Island and Oklahoma.

The quotable package can consist of primary homeowners, condominium, or renters along with the personal automobile. We can also quote the personal umbrella/excess, personal watercraft, personal articles and other personal toys for the client. The Eagle Express markets for package coverage are MetLife and Travelers. Eagle Express can entertain monoline auto with Progressive and monoline home with QBE in certain states.

Account packaging (also known as account rounding) is a surefire way to increase agency sales, retention and customer loyalty. By using Eagle Express, you'll extend your agency's reach by providing the potential policyholder additional choice.

All quotes are subject to underwriting guidelines which include but are not limited to coastal and geographic restrictions.

Here are a few pro tips for working with Eagle Express:

- The Eagle Express desk is manned Monday through Friday between the hours of 9 AM and 5 PM Eastern Time. Eagle closes for most federal holidays.
- All new business quote requests must be entered onto the Big "I" Markets platform.
- Eagle Express encourages the use of the Big "I" Markets platform as means of communication.
- The program allows up to 48 hours (2 business days) for the return of quotes, but we try to return them within the same day.
- Please provide Eagle Express with complete and accurate information.

Information needed for each quote:

1. The owner's full, correctly spelled name
2. The owner's date of birth
3. The owner's address, note if the owner has lived there less than a year, please provide the previous address
4. The owner's telephone number.
5. The owner's occupation/employer
6. The owner's current insurer
7. List claims, loss and violation activity
8. Complete limits and coverage
9. Complete the online application

Automobile:

1. All drivers in the household's name(s) and date(s) of birth, even if they need to be excluded or are insured elsewhere please indicate.
2. Driver vehicle assignment, driver vehicle usage and annual mileage

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*The product and eligibility may have been revised or discontinued since the original article was written. Review the Information page for each product on Big "I" Markets for current content and instructions.*



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3. The vehicle identification number is very helpful but in lieu of the VIN, please provide year, make and model, example: No to "2018 Honda Accord", Yes to "2018 Honda Accrd Touring 2.0T"

Homeowners:

1. Include year of construction
2. Include living space square footage
3. Include for Homeowners Forms 3, 5 and Dwelling Fire, a MSB Replacement Cost worksheet
4. Include for Homeowners Forms 3, 5 and Dwelling Fire, home system update information include the year the work was done and the extent of the work i.e. complete or partial

For more information or to request electronic sales brochures, please email your request (include the residency state) to [Jodie Bacote](#).