



CNA - A Small Commercial Carrier That Will Spring into Action



According to The Business Research Company, the professional services market is [expected to grow 5.4 percent from 2016-2020](#). In fact, within professional services, employment of both accountants and real estate appraisers is projected to grow faster than the average for all other occupations. From 2016 to 2026, accountants have an [expected employment growth of 10 percent](#) while the [expected growth of real estate appraisers is 14 percent](#).

As the leading carrier in professional services, CNA knows the unique risks these firms face. According to CNA claim data, the most frequent causes of loss for professional services are water damage, theft and fire. Fortunately, these are the types of claims covered by CNA Connect®, and their business owners policy.

CNAs Broad Appetite Includes:

- Accountants
- Real Estate Agents
- Lawyers
- Management Consultants
- Architects
- Engineers
- Design Consultants

CNA Connect®

CNA's flagship business owners policy makes it easy to give your clients broad and relevant property and liability coverage. CNA Connect® is available for more than 600 classes of business, making CNA the clear choice for business insurance for small professional services firms.

Choice Endorsements

CNA Connect® is customizable with specialized Choice Endorsements and a wide range of limit options. These offerings are specific to professional services firms and include endorsements for accountants, lawyers, architects and engineers, and real estate agents and brokers.

For more information, log into www.bigimarkets.com and click on **Small Commercial** or contact Big "I" Markets commercial underwriter Tom Spires at tom.spires@iiba.net or (800) 221-7917 ext. 5470. This market is available in all states except AK, FL, HI and LA.