



SPECIAL FEATURE Agency Risk Management Essentials:

Navigating the Hazards of Buying, Selling and Merging an Agency

Big "I" Professional Liability offers free quarterly risk management webinars as an exclusive Big "I" member benefit.

Join us **June 20th, 2018 from 2 p.m.-3:30 p.m. EST** for the next **FREE** session in the Big "I" Professional Liability and Swiss Re Corporate Solutions Agency Risk Management Essentials webinar series, **Navigating the Hazards of Buying, Selling and Merging an Agency**.



In just 90 minutes our panelists will steer attendees through the many hazards associated with buying, selling and merging an agency. Attendees will be provided with the essentials, as well as some tax and E&O implications of a merger or acquisition. Finally, we will have some claim examples of how bad claims happened to good agents following such a change.

The panel discussion will feature Bob Skow, CPCU, CAE, former CEO of the Independent Insurance Agents of Iowa; Dirk S. Nohre, CPA, CPCU, ABV, President, Nohre & Co. Certified Public Accounts and Consultants; Matt Davis, Swiss Re Corporate Solutions Claims Manager; and Jim Redeker, Swiss Re Corporate Solutions Claims Manager. Annette Ardler, CPIW, DAE, AIAM of Swiss Re Corporate Solutions will moderate the discussion.

Register today for **Navigating the Hazards of Buying, Selling and Merging an Agency**.

If you have any questions relating to the topic that you would like addressed during the discussion, please email Big "I" Professional Liability's risk management director [Jim Hanley](#).

This webinar series is provided by the Big "I" Professional Liability risk management team. A collection of risk management resources, including articles, checklists and webinar recordings, are available on the [E&O Happens](#) website. Log in with your Big "I" username and password to check it out.