



Getting Excited About Travel Insurance



Last week I was watching a channel which only shows old game shows (insert your own joke about how lame I am) and a woman won a trip for four to Washington D.C. I was surprised that she was so excited about the trip until I started thinking about it. DC has a [lot to offer tourists](#) that locals take for granted. I have to admit I've lived in the D.C. area my entire life and I've never visited the [Exorcist Stairs](#) in Georgetown. There are dozens of world-class museums and the National Zoo most of which are free to visit. DC also has scores of world-famous national monuments which are featured in a multitude of movies, the Washington Monument alone is the #3 most famous landmark in the world to be [damaged or destroyed in movies](#).

Head outside D.C, into Maryland and Virginia and within an hour or so you'll find historic cities, civil war battlefields, wineries, and the homes of several U.S. Presidents including of course Mt Vernon. I recommend the [candlelight tour](#) they offer around Christmas. No wonder Washington D.C. is the [7th most visited U.S. city](#). Millions of visitors will descend on the city this summer and then in the fall after most of the tourists have left schools will sponsor class trips, not to mention all the marchers coming for a wide variety of rallies and protests happening year-round.

No matter why they come here all of these travelers have to plan their trip, but how many think to insure it with Travel Insurance? The typical plan will cover emergency medical expenses, baggage loss and delay, and recover at least some of the cost of the trip if the vacation had to be canceled or cut short.

As a Big "I" Markets agent you can offer your clients travel insurance through our partner carrier Travel Insured International. Opt-in for Cancel for Any Reason Coverage, and your clients may cancel their plans and get up to 75% of their total trip cost for any reason they choose. They just have to have purchased within 21 days of deposit (other eligibility conditions must also be met) and cancel 48 or more hours prior to scheduled departure in order to be eligible.

The [TII travel blog](#) covers a myriad of travel related subjects, including travel agent myths, air travel tips, picking the right hotel, [protecting your baggage](#), using a cellphone abroad, navigating hurricane season, and more.

Travel Insurance can cover accident and sickness medical expense, emergency medical evacuation/repatriation, trip delays, cancellation, interruption, missed connections due to severe weather or many other reasons outside the traveler's control.

Obtaining coverage is easy:

- Review the [product guide](#) with your client. Use the Quick Quote Feature on the Travel Insured International Site to calculate premium and add optional coverage if desired.
- Contact the Carrier's Help Desk with any coverage or underwriting questions.
- When you are ready for coverage to be issued, you MUST click on Request a Quote to access the applications and enter client information. Then scan and attach the completed application as a "New Message" or email to kyle.yoder@iiaba.net. A credit card number is required to issue coverage.
- Travel Insurance is currently available to members in all states.

Travel Insurance International help desk can be reached at (800) 243-3174.

World Trip Protection PLUS not available in NY.

The product and eligibility may have been revised or discontinued since the original article was written. Review the Information page for each product on Big "I" Markets for current content and instructions.