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SPECIAL FEATURE

Don't Forget the Declination Forms!

Offering personal umbrella coverage to every client is essential. That's why the Big "I" developed a [customizable PUP declination form](#) that you can use to document that you've offered umbrella coverage in your client files. This is a top-clicked resource among Big "I" members, and with good reason. Offering your client coverage can lead to a sale, and when it doesn't, documentation that it was offered can provide protection for your agency in the event of an agency E&O claim.

Given the success of the PUP Decline form, our team worked with RLI to add a similar resource for Home Business. Use our [customizable Home Business declination form](#) when discussing potential home business risks with your clients.

Visit www.iiaba.net/RLI and www.iiaba.net/homebusiness to download the forms from the right hand menu. Simply add your agency name to the bottom of each form using the PDF form field.

