The Eagle Has Landed

It's a phrase nearly everyone knows. Neil Armstrong announced the successful landing of the lunar module by saying, "Houston, Tranquility Base here. The Eagle has landed."

A less famous phrase was uttered just a few hours before, when Eagle separated from Columbia. Billy Collins and Armstrong inspected the craft to see that it was not damaged, and that the landing gear was correctly deployed. That's when Armstrong exclaimed, "The Eagle has wings!"

While Big "I" Eagle Agency "landed" many years ago, offering Big "I" member agents personal lines market access and a path to direct appointment, we'd like to focus on the fact that Eagle Agency can give your agency "wings" to fly!

What is Eagle Agency?
Eagle Agency provides members with direct access to preferred personal lines in 49 states and the District of Columbia (not available in HI) with minimal volume commitment of 2 new accounts per month. The program strives to fit the member's personal lines needs by incubating until the member qualifies for a direct appointment.

Features of Eagle Agency:
- Agency maintains ownership of business
- Direct access into the carrier's portal
- Graduated commissions based on volume
- Possible carrier appointment based on volume and profitability

Eagle Agency company partners include:
- MetLife Auto and Home
- Safeco
- Travelers

*Underwriting and geographic limitations apply.

All Eagle Agency appointment requests are subject to review and approval by the carrier.

Eagle Agency Success Factors
Eagle Agency is seeking agencies who are predominately personal lines with a steady flow of new business. Ideal candidates are customer-focused agencies with preferred packaged accounts and high retention rates. Eagle agencies must commit to a minimum of 2 new business preferred accounts per month, per company.

State Availability

MetLife Auto and Home sub-producer appointment is possible in all states except: AK, DC, DE, FL, GA, HI, LA, MI, OK, SC and SD.

MetLife Business Insurance Eagle appointments are also available in AZ, CA, CT, FL, GA, IL, IN, MN, NC, NJ, NY, OH, OR, PA, SC, TX and WA. More states coming in the near future.

The product and eligibility may have been revised or discontinued since the original article was written. Review the Information page for each product on Big "I" Markets for current content and instructions.
Safeco sub-producer appointment is possible in all states except: DE, HI, ME, NJ and RI.

Travelers sub-producer appointment is possible in all states except: AK, HI, LA, MI, OK, ND, WV and WY.

For more information or to request an appointment for MetLife Auto & Home, Safeco and/or Travelers, please visit the Eagle Agency Appointment Application on Big "I" Markets or contact Nancy Doherty (nancy.doherty@iiaba.net or 703-706-5389).

Don't delay - get in touch, and start flying high with Eagle Agency today!