



Four New Surplus Lines Enhancements



[Recent reporting](#) shows that enabling Multi-Factor Authentication (MFA) can block up to 99.9% of automated cyber attacks. We are very excited to announce that Coalition is the first cyber insurer to further incentivize this essential security practice. **For all Surplus Lines policies in-force as of 10/01/2019, Coalition will automatically add the [Multi-Factor Authentication \(MFA\) Retention Reduction](#) endorsement effective 10/01/2019.** This [non-premium bearing](#) endorsement will reward policyholders with a 50% reduction in retention (up to \$10,000), if the policyholder has MFA enabled and requires MFA on business emails, but then suffers a funds transfer fraud, security failure or data breach event due to a business email compromise. Implementing MFA is easy and free. To learn more, [CLICK HERE](#) to register for one of the two upcoming 45 minute webinars Coalition is hosting on 9/18 & 9/25 at 2:00pm EDT. Coalition has more information about

MFA (aka 2FA) on their website, starting here <https://help.thecoalition.com/en/articles/2371946-multi-factor-authentication>

Coalition began adding the MFA Retention Reduction endorsement and the following 3 new enhancement endorsements to all Surplus Lines quotes created on 9/09/2019 or later:

- [Your Obligations As An Insured](#) - The provisions for the discovery of a claim increased from the last 30 to the last 60 days of the policy period. Also, the window to provide written notice of claim or incident discovered in the last 60 days of the policy period is extended from 60 to 90 days after the end of the policy period.
- [Duty To Cooperate](#) - This endorsement removes the requirement for the insured to promptly address any computer system vulnerabilities that a senior executive becomes aware of during the policy period. The endorsement also removes the insured's obligation to make every effort not to divulge they have cyber extortion coverage without securing prior consent.
- [Invoice Manipulation](#) - If the insured suffers a security failure and a third party pays a fraudulent invoice due to the security failure, this endorsement provides coverage for the insured's inability to collect payment for any form of goods, products, or services provided to a customer.

Agents can Create A New Option to generate an alternative quote to include the enhancements. Coalition has not yet scheduled these endorsements to be available in the Admitted policy.

Surplus Lines Premium Bearing Endorsement Policy Fees

If during the policy period, more than two premium bearing endorsements are processed, a \$50 policy fee will apply to the 3rd premium bearing endorsement and each premium bearing endorsement thereafter, in states where allowable. Coalition does not add taxes or fees to the premium bearing endorsements. Please review the Cyber Insurance - Coalition Underwriting & Coverage page for applicable taxes and fees or reach out to your dedicated Cyber Insurance Program Manager, [Carla McGee](#), 703-706-5495.