

CNA Now Offering Artisan Contractors



Commercial construction is projected to be one of the [fastest growing industries](#) into 2020, according to the Bureau of Labor Statistics. The industry's outlook is bright, and so are your opportunities to grow your small business trade contractor book with Big "I" Markets and CNA.

Whether it's finding the right solution for the consequences of faulty workmanship, fleet safety, Personal Protective Equipment (PPE), PPE Training, Workers' Compensation, Pollution Liability or Professional Liability, you need a carrier who understands your insurance needs every step of the way. CNA's expertise has earned them endorsements from more construction trade associations than any other carrier, and they hold nearly three times more International Risk Management Institute (IRMI) Construction Risk and Insurance Specialist (CRIS®) designations than anyone else.

Their depth of experience, unique coverage enhancements and top-rated financial strength means CNA has the right mix of products and solutions for your clients' businesses.

CNA's construction appetite includes an array of trade contractors:

- Heating/Air Conditioning (HVAC), Endorsed by the Mechanical Contractors Association of America (MCAA)
- Electrical Work within Buildings, Endorsed by the Independent Electrical Contractors, Inc. (IEC)
- Plumbers - Residential and Commercial, Endorsed by the Commercial Mechanical Contractors Association of America (MCAA)
- Interior Painting and Paper Hanging
- Floor Covering Installation
- Swimming Pool (Install/Service/Repair), Endorsed by the North East Spa and Pool Association (NESPA)
- Landscaping and Lawncare
- Driveway, Parking Sidewalk Paving/Repaving, Endorsed by the American Society of Concrete Contractors (ASCC)
- Tile, Stone, Marble, Mosaic or Terrazzo Work
- Countertop Installers

For more details and specific state availability, view CNA's [sell sheet](#).

To submit a quote, log into [Big "I" Markets](#) and click on "**Small Commercial**." Contact Big "I" Markets commercial underwriter Claire McCormack at claire.mccormack@iiba.net or (800) 221-7917 ext. 5415 with any questions.

Big "I" Markets also offers **Small Commercial** through two additional carriers:

Travelers Select® offers a robust variety of coverages for small businesses. A proprietary BOP product, Master Pac®, Workers' Compensation, Commercial Automobile, and Commercial Umbrella are available, with a broad array of industry-specific coverage options and coverage extensions. Travelers is available in all states except AK, FL, HI, LA, RI & TX.

Chubb Small Commercial Insurance (SCI) leverages superior underwriting expertise and world-renowned claims, account services, and financial strength to offer solutions for small businesses with up to \$10M in revenue. Chubb recognizes that not all coverages fit the needs of every business and that is why they have crafted a customizable suite of state-of-the-art insurance products to fit your client's specific needs. Available in all states except FL, LA, AK & HI.