

## Join our Free January Agency Risk Management Webinar: "Let's Talk Limits"



Everyone knows the story of Goldilocks, and her struggle to find the porridge, the chair, and the bed that was "just right." When it comes to limits of liability, it's often said that the highest limit is best but in practice, agents must help their clients settle on the amount that is "just right" for the situation at hand. How can you ensure your approach to limits is correct? Do you feel confident that proper policy limits are in place for your clients? Do you worry about whether your own agency is appropriately protected? When your customers are under-insured, it creates claims against your agency. When your agency is under-insured, it limits the defense your carrier can provide.

Don't let the fear of a large claim keep you up at night. Take action by joining Big "I" Professional Liability and Swiss Re Corporate Solutions on Wednesday, Jan. 22nd, 2020 at 2 p.m. ET. for an Agency Risk Management Essentials webinar, **Let's Talk Limits: How Much is Enough for You AND Your Customer?**

During the hour-long webinar, Swiss Re Corporate Solutions panelists Matt Davis, claims manager and Mark Shackelford, senior underwriter, will discuss how to approach choosing liability limits for both your clients and your own agency. The webinar will feature scenarios for you take into consideration and provide lessons learned from a claims and underwriting perspective.

This webinar series is offered by Big "I" Professional Liability at no cost as an exclusive Big "I" member benefit. Big "I" members in good standing may register unlimited attendees from the member agency to attend. No CE is received for this session.

More risk management information is available 24/7 at [www.iiaba.net/EOHappens](http://www.iiaba.net/EOHappens).