BEST PRACTICES NOMINATION FORM

By completing this form, you are nominating the listed agencies for participation in the *2022 Best Practices Study*. These agencies should represent the best-in-class for their operations, financial metrics, and culture. All nominated agencies will receive communication from Reagan Consulting in February 2022 regarding their next steps.

*Please provide your information in the event we need to contact you with any questions.*

**Your Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Your Organization: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Your Phone Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Your Email Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

***All nomination forms must be submitted via email, fax, or mail to Michelle Appelbaum at Reagan Consulting by January 31, 2022.***

Michelle Appelbaum

Reagan Consulting, Inc.

3495 Piedmont Road

Building 10, Suite 920

Atlanta, GA 30305

Phone: 404-233-5545

Email: michelle@reaganconsulting.com

Fax: 404-237-5996

*On the following pages, enter contact information for each agency you wish to nominate in the appropriate revenue category. The six revenue categories are listed below – only use the employee count estimate to determine the revenue category if you do not know the commissions and fees revenue information.*

1. Agencies with **less than $1.25M** in revenue OR **less than 10** employees
2. Agencies with revenue between **$1.25M and $2.5M** OR **10 - 20** employees
3. Agencies with revenue between **$2.5M and $5M** OR **21-30** employees
4. Agencies with revenue between **$5M and $10M** OR **31-50** employees
5. Agencies with revenue between **$10M and $25M** OR **51-125** employees
6. Agencies with revenue over **$25M** OR **125+** employees

*This form is editable should you wish to add more lines to accommodate your number of nominations.*

Thank you for your nominations. We appreciate your support of the *Best Practices Study* and look forward to working with these agencies!

1. **AGENCIES WITH REVENUES Under $1.25M (COMMISSION INCOME, FEES, CONTINGENCIES, ETC.**)

## Agencies in this revenue category typically have **less than 10 employees**

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: 404-233-5545 |  | Phone: |
| Email: michelle@reaganconsulting.com |  | Email: |

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

1. **AGENCIES WITH REVENUES BETWEEN $1.25M & $2.5M (COMMISSION INCOME, FEES, CONTINGENCIES, ETC.)**

## Agencies in this revenue category typically have **between 10–20 employees**

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

1. **AGENCIES WITH REVENUES BETWEEN $2.5M & $5M (COMMISSION INCOME, FEES, CONTINGENCIES, ETC.)**

## Agencies in this revenue category typically have **between 21-30 employees**

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: : |
| Email: |  | Email: |

1. **AGENCIES WITH REVENUES BETWEEN $5M & $10M (COMMISSION INCOME, FEES, CONTINGENCIES, ETC.)**

## Agencies in this revenue category typically have **between 31-50 employees**

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

1. **AGENCIES WITH REVENUES BETWEEN $10M & $25M (COMMISSION INCOME, FEES, CONTINGENCIES, ETC.)**

## Agencies in this revenue category typically have **between 51-125 employees**

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

1. **AGENCIES WITH REVENUES OVER $25M (COMMISSION INCOME, FEES, CONTINGENCIES, ETC.)**

## Agencies in this revenue category typically have **more than 125 employees**

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |

|  |  |  |
| --- | --- | --- |
| Agency: |  | Agency: |
| Address: |  | Address: |
| City, State Zip: |  | City, State Zip: |
| Contact: |  | Contact: |
| Title: |  | Title: |
| Phone: |  | Phone: |
| Email: |  | Email: |