



FIND TOP TALENT



Does the thought of hiring a new employee leave you overwhelmed? Are you seeing turnover, or posting a job, but just aren't finding the "right" person?

You're not alone.

According to the Agency Universe Study 44% of independent insurance agency owners say finding qualified new recruits is their top challenge.

Find the right recruits with Big "I" Hires, a one-stop resource for independent insurance agencies to identify, hire and assess top-performing Producers and CSRs.

Ready to Get Started?
BigIHires.com

FIND AND RECRUIT.

Recruiting Support

Agencies of all sizes use IdealTraits to hire top performing sales and service staff. Post jobs, receive candidates, send assessments and identify the right recruit. With various service levels, your job will be seen on top recruiting sites including ZipRecruiter, Indeed and many more!

DIY Hiring Toolkits*

Take a hands-on approach to find the right staff with toolkits for personal and commercial lines CSRs and producers. Includes sample job descriptions, postings, profiles, applications, interview and reference questions, sample offer letters, and more.

ASSESS AND MANAGE.

Sales Call Reluctance Testing*

Your candidate has potential and personality, but will they sell? This assessment can help uncover the true potential and ability.

Pre-Employment Assessments*

Caliper profiles help you put the right people in the right roles to increase productivity, employee engagement, and profitability. Benefit from proprietary employee and applicant assessment instruments that accurately measures an individual's job-performance potential.

Human Resources Tools*

AffinityHR Group offers help with employee challenges, daily operations, compliance audits, employee handbooks, compensation questions and employee development and more.

TRAIN.

Technical Insurance Resources

Visit the Big "I" Virtual University for Basic and Beyond online training courses for newer agents. When agents ask, we answer, dive into thousands of in-depth insurance topics and if you can't find the answer, a quick online form will connect you with an expert and an answer.

**Big "I" Member Discounts Available.*



Empowering Trusted Choice® Independent Insurance Agents.

