AMENDMENT TO DECLARATION OF TRUST
OF THE
NAIA EDUCATIONAL FOUNDATION

KNOW ALL MEN BY THESE PRESENTS, that at a meeting held in Dallas, Texas on the 29th day of January, 1976, the trustees of the NAIA Educational Foundation, pursuant to the procedure set out in "ARTICLE NINTH" of the Declaration of Trust, AMENDED "ARTICLE FIRST" of the Declaration of Trust changing the Foundation's name to the "Independent Insurance Agents of America ('IIAA') Educational Foundation".

IN WITNESS WHEREOF, this Amendment of Trust is signed, executed and sealed this 29th day of January, 1976.

M. Jay Wansacker
Trustee

Lee R. Meyer
Trustee

Donald A. Brain
Trustee

Robert T. Clayton
Trustee

Joshua R. Welch
Trustee

James O. Burpo
Trustee

Donald B. Leffler
Trustee

George T. Frazier
Trustee

Frank L. Smith
Trustee

Arthur F. Blum
Trustee

State of NY
County of NY

On this 2nd day of February, 1976, before me personally appeared in the State and County above, Arthur F. Blum, to me personally known, who by me duly sworn did say that he is a Trustee of the NAIA Educational Foundation and that a majority of the Trustees of said Foundation approved the above Amendment to the Declaration of Trust by setting their names to this document.

JEFFREY M. NUNEZ
Notary Public State of New York
No. 21-0710752
Qualified in New York County
Commission Expires March 28, 1977