INSOLVENCY CHECKLIST COMMENTS

| FACTOR | C o m m e n t |
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BEST'S RATING CLASSIFICATIONS

| RATING | | 1992 REVISION | RATING | | 1992 REVISION |
|---------------|-----------|-------------------------|--------|-----------------------------------|-------------------------|
| A++ | Superior | Added in 1992 ratings. | D | Below Minimum Standards | Replaced "NA-7". |
| A + | Superior | | E | Under State Supervision | Replaced "NA-10". |
| A | Excellent | | F | In Liquidation | Replaced "NA-10". |
| Α- | Excellent | | NA-1 | Special Data Filing | |
| B++ | Very Good | Added in 1992 ratings. | NA-2 | Less Than Minimum Size | |
| B + | Very Good | | NA-3 | Insufficient Operating Experience | |
| В | Good | | NA-4 | Rating Procedure Inapplicable | |
| B- | Good | | NA-5 | Significant Change | |
| C++ | Fair | Added in 1992 ratings. | NA-6 | Reinsured by Unrated Reinsurer | |
| C+ | Fair | Formerly "Fairly Good". | NA-7 | Below Minimum Standards | Replaced by "D". |
| C | Marginal | Formerly "Fair". | NA-8 | Incomplete Financial Information | |
| C- | Marginal | Formerly "Fair". | NA-9 | Company Request | |
| | | | NA-10 | Under State Supervision | Replaced by "E" or "F". |
| | | | NA-11 | Rating Suspended | Added in 1992 ratings. |

BEST'S RATING MODIFIERS

| c" | Contingent Rating | Rating reduction due to a modest decline in financial performance (discontinued in 1992). |
|--------------|---------------------|---|
| "q" | Qualified Rating | Financial strength could be affected, e.g., by state-mandated pricing reduction or limitations. |
| "w" | Rating Watch List | Company is under close surveillance, e.g., due to a downward trend in financial performance. |
| " <i>x</i> " | Revised Rating | Indicates the rating shown was revised during the year. |
| "e" | Parent Rating | Rating assigned is that of the parent company where ownership exceeds 50%. |
| g'' | Group Rating | Rating is assigned to an affiliated group of P&C companies. |
| p" | Pooled Rating | Rating is assigned to companies under common management or ownership which pool 100% NWP. |
| "r" | Reinsured Rating | Rating assigned is that of an affiliated carrier which reinsures 100% of the company's NWP. |
| "s" | Consolidated Rating | Similar to "e" rating applies only to the parent company. |

Disclaimer: This checklist is a tool for documenting financial and marketing information about property and casualty insurance companies for the purpose of establishing due diligence in the event of errors and omissions claims against agents. It is not a predictor nor guarantor of financial condition, and no warranties, express or implied, are made. This checklist should only be used in conjunction with its accompanying reference manual.